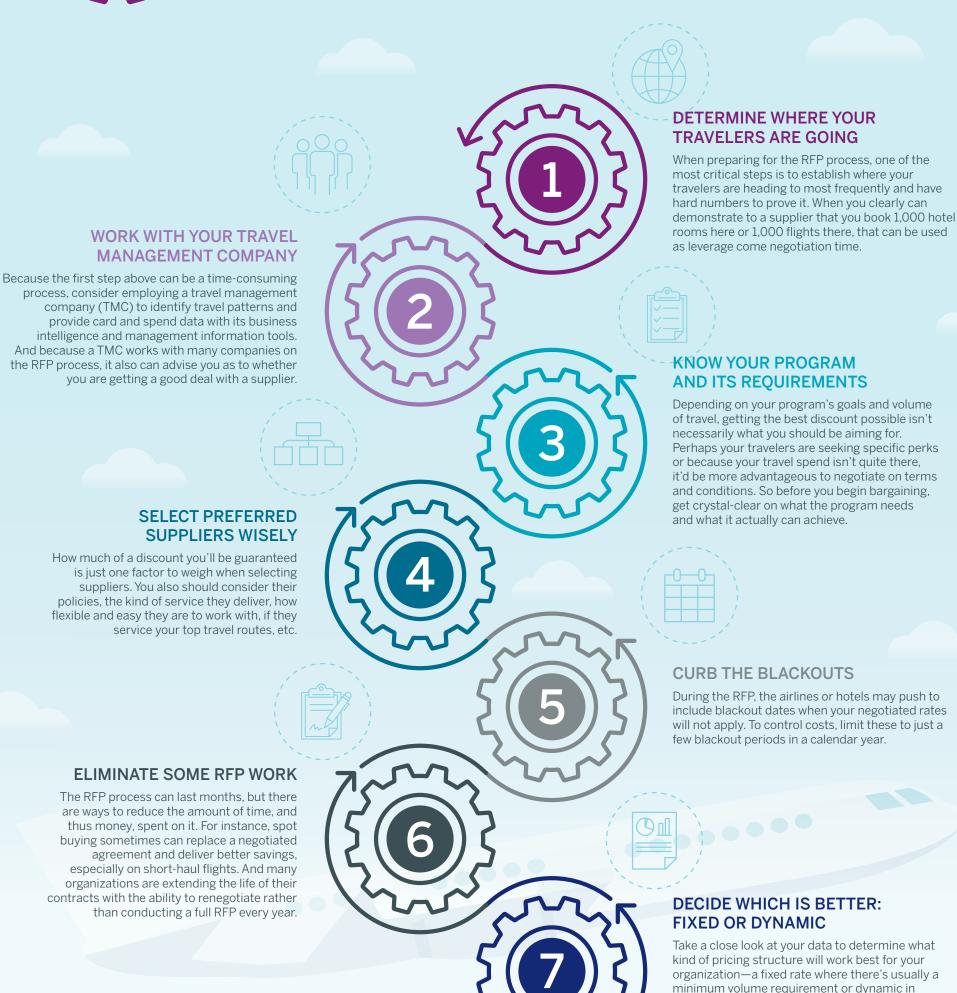


7 Tips to Help Drive Procurement Savings

Just in time for the upcoming request for proposal (RFP) season, here are seven tips that can help you negotiate a better deal with your preferred suppliers.



which a client receives an agreed percentage off. For the pros and cons of each as it relates to your hotel program, check out our "Smarter Buying: How to Build a Better Hotel Program" report.