



# MAXIMIZE YOUR HOTEL PROGRAM

a multifaceted approach to hotel program management

Strengthen your hotel program and create more value for your travelers through American Express Global Business Travel's multifaceted approach. Our services and solutions provide you with the savings, availability, satisfaction, and control your hotel program requires to be a successful part of your overall travel management strategy.

## GET THE MOST OUT OF YOUR HOTEL PROGRAM



### TONS OF PROPERTIES

Access 1 million properties and rates, all in one place

- › Integrated corporate negotiated rates
- › Property listings from multiple sources
- › Wide variety of rooms and property types



### ENHANCED TRAVELER VALUE

Provide a rewarding and satisfying experience for travelers

- › Choice of accommodations
- › Special offers and promotions
- › Hotel loyalty points
- › Value-added amenities
- › Personalized service



### BETTER RATES

Receive hotel savings with our negotiated discounts and best rates

- › PREFERRED EXTRAS™ program discounts
- › Booking.com™ rates
- › Hotel loyalty member rates



### MORE CONTROL

Drive hotel program adoption and compliance and fulfill your duty of care

- › Traveler communication strategies
- › Travel policy consultation
- › Tools to assess leakage and manage compliance



### GREATER INTELLIGENCE

Improve your program through the use of data and analytics

- › Detailed performance reporting
- › Analysis for program optimization
- › External benchmarking

Learn more about how to maximize your hotel program today!

Contact us to learn more at [www.amexglobalbusinesstravel.com](http://www.amexglobalbusinesstravel.com)



# MORE PROPERTIES, MORE VALUE

accommodations for all types of business trips

In addition to your corporate negotiated rates, American Express Global Business Travel provides your travelers access to a wide variety of rates and accommodation options. Travelers can stay where they want and still book within travel policy guidelines. Plus, we are constantly looking to expand our PREFERRED EXTRAS™ hotel program and partner listings to bring you and your travelers more choice and more savings.

## MORE VALUE FOR YOU AND YOUR TRAVELERS



### OUR PREFERRED EXTRAS HOTEL PROGRAM

- › Negotiated rates at over 45,000 properties in 180 countries
- › More than 5,300 properties added in 2017
- › Discounted rates of up to 35% at many properties<sup>1</sup>
- › Free breakfast and/or Wi-Fi at many properties<sup>1</sup>
- › Last room availability
- › Ability to earn hotel loyalty points



### MAJOR HOTEL CHAIN RELATIONSHIPS

- › Special offers and promotions
- › Loyalty program benefits and member rates



### SERVICED APARTMENTS<sup>2</sup>

- › Long-term stay options at 2.6M+ properties across 200 countries and territories



### BOOKING.COM™<sup>2</sup>

- › More than 1 million properties in more than 225 countries and territories
- › No prepayment necessary



### EXPEDIA AFFILIATE NETWORK™<sup>2</sup>

- › More than 230,000 properties in more than 210 countries and territories
- › Multiple property types with prepaid and pay-on-departure rates



### AIRBNB™

- › Home-sharing accommodations added to your hotel program
- › More than 90,000 Business Travel Ready listings in 190 countries
- › Traveler flexibility, host accountability, and 24-hour support from Business Travel Ready listings

Get more from your hotel program today!

Visit [www.amexglobalbusinesstravel.com/accommodations](http://www.amexglobalbusinesstravel.com/accommodations)

<sup>1</sup> Free breakfast and/or Wi-Fi available at over 23,000 properties. Subject to availability. Based on American Express Global Business Travel contractual agreements and availability. Program content is subject to change without notice. Individual results may vary. Additional terms may apply. <sup>2</sup> Availability may vary by country.

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